

CANNABIS FINANCING QUESTIONNAIRE

BUSINESS INFORMATION

Business Name:

Name(s) of owner / owners:

Please describe your business operations and focus. (e.g. cultivator, supplier, transport)

What are the products / services that you provide in the cannabis sector?

Have there been any recent (within the last 5 years) changes in ownership or management? If so, please detail.

USE OF FUNDS

Describe the new equipment and explain its benefits for your current operations.

What is the price per unit for your product / service, and what are the associated costs? How will the new equipment contribute to lowering costs and/or increasing revenue?

Do you have a plan for equipment maintenance and upgrades?

FINANCING

Are there existing loans or financing arrangements in place?

YES NO

If yes, please provide details on the terms and outstanding balances.

MARKET TRENDS AND BUSINESS MODEL / PLAN

Please describe your client base. (e.g. direct-to-consumer, retailer)

Can you share an overview of the local cannabis market and your marketing strategies?

Who are your main competitors in the cannabis space and what sets you apart?

Are there any emerging trends in the cannabis industry that may impact your business?

COMPLIANCE

How do you ensure compliance with local and state regulations in the cannabis industry?

Please provide any and all licenses you have available. (state, license type, license #, expiration)

Email completed questionnaire to seanb@hydrosupply-co.com · Or submit online at hydrosupply-co.com/financing/questionnaire